

Finsbury Growth & Income Trust PLC

Portfolio Manager
Nick Train

Nick Train



Fund Information as at 28 February 2018

www.finsburygt.com

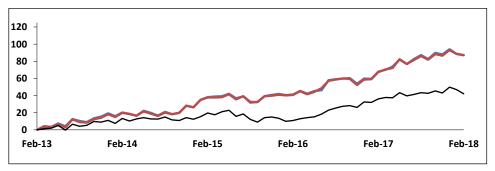
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Investment Objective and Benchmark Index

Finsbury Growth & Income Trust PLC invests principally in the securities of UK listed companies with the objective of achieving capital and income growth and providing a total return in excess of that of its benchmark, the FTSE All-Share Index (net dividends reinvested).

Five Years Performance (%)

Past performance is not a guide to future performance. The value of investments and the income from them may fall as well as arise and is not guaranteed; An investor may receive back less than the original amount invested.



Share Price (total return) +87.3%

Net Asset Value per share (total return) +87.0%

Benchmark: FTSE All-Share Index (net dividends reinvested) +42.1%

Source: Morningstar

Commentary

In February, the NAV was down 0.8% on a total return basis, the share price was down 0.7%, while the index was down 3.3%.

We have now had two bids for portfolio companies in 2018, with Temenos' agreed offer for Fidessa adding to that for Dr Pepper last month. Just on Dr Pepper I can't resist noting that the £15 billion offer for its equity comfortably exceeds the £12 billion that the Cadbury board accepted for the whole of Cadbury as recently as 2010. DPS had been spun out of Cadbury in 2008 as a sop to activist shareholders on its register. In 2010 Cadbury's chairman described Kraft's offer as "good value", but it is hard to see now (or then) how this could be so, given not only the strong gains in Kraft and its successor Mondelez' shares once the deal closed, but now the eventual revelation that just one division of old Cadbury has a strategic value worth more than the much larger rest of the group. I don't write this to stir up old grievances about the short-sightedness of British boards and institutional shareholders; well, only a bit. Rather as a reminder to us all of how exceptionally valuable some rare brands are and the folly of letting them go to cash bidders at anything but exceptionally high valuations.

As to Fidessa I think the most pertinent observation I can make as an investor in the UK stock market is that there is no way I can recycle the cash from this takeover into another London-listed technology company with a comparable market share and reputation. Fidessa is one of the very few UK software companies with self-evident global leadership in its competence.

We have been reviewing 2017 performance with our investors and highlighting the contribution made to the return from the two big thematic ideas. First - Great consumer brands that are also great products – in other words brands that consumers actually enjoy – are just going to get more and more valuable. Then – Technology winners are still cheap, and technology losers are still expensive. It's instructive, though coincidental, that the two bids discussed above fit those two thematic ideas so closely. While the current "macro-trade" – buy cyclical value and commodities – is still full of legs and, of course, unhelpful for your Company – the premiums offered for DPS and Fidessa are reassuring for us. They demonstrate that other underlying trends are still working to increase the value of our core holdings.

Biography

Nick Train began his career as an Investment Manager at GT Management in 1981, having graduated from Queen's College, Oxford with a second class honors in Modern History (1977-1980). He left GT in June 1998, after 17 years, on its acquisition by INVESCO. At his resignation he was a Director of GT Management (London), Investment Director of GT Unit Managers and Chief Investment Officer for Pan-Europe. He joined M&G in September 1998, as a Director of M&G Investment Management. In June 1999 he was appointed as Head of Global Equities at M&G. He left M&G in April 2000 to co-found Lindsell Train Limited. He is investment adviser to the Worshipful Company of Saddlers.

Portfolio Manager Profile

Portfolio management services are provided by Lindsell Train Limited (Lindsell Train). Lindsell Train was formed in December 2000. However the principals, Michael Lindsell and Nick Train had worked together at GT Management from 1992 through to GT's takeover by INVESCO in 1998. Both Michael Lindsell and Nick Train went on to fulfill senior roles at INVESCO and M&G PLC respectively, where they continued to develop an in depth knowledge of investment processes and the world's stock markets. Their shared investment philosophy is generative invest in durable, cash businesses that are under-priced on their valuation analysis. They believe such businesses are rare and are under-valued by most other investors most of the time. They apply this approach by choosing a concentrated portfolio of approximately 30 stocks with the intention of holding them for the medium to long term. Lindsell Train is authorised and regulated by the Financial Conduct Authority.

Investment Policy

The Company has a concentrated portfolio of up to 30 stocks with a low turnover, and aims to provide shareholders with a total return in excess of that of the FTSE All-Share Index. The Portfolio Manager uses a bottom-up stock picking approach and looks to invest in a universe of excellent listed companies that appear mostly undervalued. Up to 20% of the portfolio, at the time of acquisition, can be invested in quoted companies worldwide. The Company's policy is to invest no more than 15% of its gross assets in other listed investment companies (including listed investment trusts).

Discount Control Mechanism

The Directors have adopted an active discount management policy to establish and support an improved rating in the Company's shares through the use of share buybacks, with a view to limiting the discount to NAV per share at which the shares trade to no more than 5%. Shares bought back may be held in treasury for reissue at later dates at no more than the discount at which they were purchased, and in any event at a discount no greater than 5% to the prevailing net asset value per share.

Ten Largest Holdings as at 28 February 2018 (% of total investments)

Name	Sector	Total
Diageo	Consumer Goods	9.5
Unilever	Consumer Goods	8.9
RELX	Consumer Services	8.7
London Stock Exchange	Financials	8.6
Hargreaves Lansdown	Financials	8.0
Heineken	Consumer Goods	6.2
Schroders	Financials	6.2
Burberry Group	Consumer Goods	6.1
Mondelez Int.	Consumer Goods	5.9
Sage Group	Technology	5.7
Total		73.8

Sector Breakdown as at 28 February 2018 (%)

Consumer Goods 26.2 **Financials** Consumer Services 19.8 Technology 9.3

100.0 Total

Discrete Performance - Calendar Years (%)

Percentage Growth 12 Month Return	2013	2014	2015	2016	2017
NAV	34.9	6.9	11.7	12.5	21.7
Share Price	35.1	5.9	12.4	12.6	21.5
Index	20.8	1.2	1.0	16.8	13.1

Standardised Discrete Performance (%)

Percentage Growth 12 Month Return	Feb 13- Feb 14	Feb 14- Feb 15	Feb 15- Feb 16	Feb 16- Feb 17	Feb 17- Feb 18
NAV	19.9	15.0	2.2	18.9	11.7
Share Price	20.3	14.9	2.1	19.0	11.5
Index	13.3	5.6	-7.3	22.8	4.4

Source: Morningstar.

* Index source: FTSE International Limited ("FTSE") © FTSE 2018

Past performance is not a guide to future performance. The value of investments and the income from them may fall as well as rise and is not guaranteed; an investor may receive back less than the original amount invested.

Risk Warnings

This document is for information purposes only and does not constitute an offer or invitation to purchase shares in the Company and has not been prepared in connection with any such offer or invitation. Before investing in the Company, or any other investment product, you should satisfy yourself as to its suitability and the risks involved, and you may wish to consult a financial adviser.

Any return you receive depends on future market performance and is uncertain. The Company does not seek any protection from future market performance so you could lose some or all of your investment. Shares of the Company are bought and sold on the London Stock Exchange (LSE). The price you pay or receive, like other listed shares, is determined by supply and demand and may be at a discount or premium to the underlying net asset value of the Company. Usually, at any given time, the price you pay for a share will be higher than the price you could sell it. For further information on the principal risks the Company is exposed to please refer to the Company's Annual Report or Investor Disclosure Document available at www.finsburygt.com.

The Company can borrow to purchase investments, this could potentially magnify any losses or gains made by the

Important Information

Finsbury Growth & Income Trust PLC (the Company) is a public limited company whose shares are premium listed on the LSE and is registered with HMRC as an investment trust.

The Company has an indeterminate life.

This financial promotion is issued by Frostrow Capital LLP which is authorised and regulated by the Financial

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Fast Facts	As at 28 February 2018	
Launch Date	1926	
AIC Sector	UK Equity Income	
Date of Appointment of Lindsell Train December 2000		
Annual Management Fee (payable by the company) t		

Ongoing charges*	0.7%
Year / interim end	30 September/
	31 March
Capital Structure	164,801,712 Ordinary shares
•	of 25p

Trust Characteristics

Number of Holdings	26
Net Assets (£m)	£1,229.0m
Market Capitalisation	
(£m)	£1,232.7m
Dividend Per Share**	14.2p
Current Net Yield	1.9%
Gearing (AIC basis)	2%
Leverage***	
Gross & Commitment	102%
Share Price (p)	748.00
NAV (p) (cum income)	745.73
Premium / (Discount) to NAV (p)	0.3%

Codes

Sedol	0781606
ISIN	GB0007816068
Legal Entity Identifier	213800NN4ZKX2LG1GQ40
Bloomberg	FGT LN
Epic	FGT

*Calculated at the financial year end, includes management

fees and all other operating expenses.
**1st Interim paid 10 May 17 :(Year ended Sep 17) 6.8p
2nd Interim paid 10 Nov 17 :(Year ended Sep 17) 7.4p

***The Board has set the leverage limit for both the Gross and the Commitment basis at 125% of the Company's Net

†Lindsell Train - 0.45% of the market capitalisation of the company that is equal to or less than £1billion, 0.405% in excess of £1 billion.

Frostrow – 0.15% of the market capitalisation of the

company that is equal to or less than £1billion, 0.135% in excess of £1 billion.

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