

# Finsbury Growth & Income Trust PLC

Portfolio Manager
Nick Train

#### **LINDSELL TRAIN**



Fund Information as at 30 April 2019

www.finsburygt.com

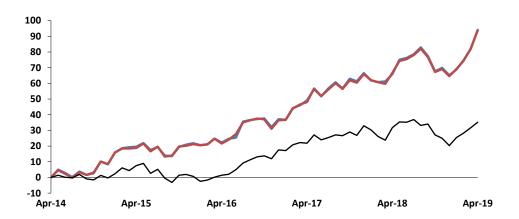
# @FinsburyGT

#### **Investment Objective and Benchmark Index**

Finsbury Growth & Income Trust PLC invests principally in the securities of UK listed companies with the objective of achieving capital and income growth and providing a total return in excess of that of its benchmark, the FTSE All-Share Index (net dividends reinvested).

#### **Five Years Performance (%)**

Past performance is not a guide to future performance. The value of investments and the income from them may fall as well as arise and is not guaranteed; An investor may receive back less than the original amount invested.



Net Asset Value per share (total return) +93.7%

Share Price (total return) +94.0%

Benchmark: FTSE All-Share Index (net dividends reinvested) +35.2%

Source: Morningstar

#### Commentary

In April, the NAV was up 6.5% on a total return basis and the share price was up 6.8%, on a total return basis, while the index was up 2.7%.

A rather spectacular month. After sentiment had gradually improved toward the UK through the first few months of 2019 – temporarily or otherwise – shares in UK financial companies suddenly rallied strongly. Many of these had been notably weak during the second half of 2018.

Certainly, our three asset manager investments all posted double digit gains in April. Rathbones was up 15%. Schroders 17%. And the best performer in the portfolio last month, Hargreaves Lansdown, gained 21%. That move was enough to take HL to an all-time high, pushing beyond its September 2018 peak. Elsewhere, the holding in the London Stock Exchange also went up another 5% - also to an all-time high; further evidence of investors being willing to take a brighter view of the prospects for the UK economy and financial markets.

It is important to remind our investors that we do not trade our holdings in these fund management companies. We never buy them on the basis that we "fancy" the market for the next few months and we certainly don't sell because we are nervous in the short term (as you know we rarely sell anything, ever). No – these investments have been made because we know that successful fund management companies are excellent long term investments. This is in part because the business economics of a successful fund manager are attractive. Just look at the operating margins of the three we are invested in – all well over 20% or higher. In addition, we invest in this industry because we are long term optimists about global stock markets and global wealth creation. Finding "proxy" investments that allow us to participate in this tendency for wealth to compound worldwide strikes us as sensible. Of course, economies and markets in particular, are volatile. But that volatility shouldn't matter if the secular progression is up. In the meantime, the volatility unnerves some investors and periodically allows us to access the shares of sound fund management franchises at what we see as attractive valuations. That was certainly so last year as we added to the holdings in HL and Schroders in particular.

#### **Biography**

Nick Train began his career as an Investment Manager at GT Management in 1981, having graduated from Queen's College, Oxford with a second class honors in Modern History (1977-1980). He left GT in June 1998, after 17 years, on its acquisition by INVESCO. At his resignation he was a Director of GT Management (London), Investment Director of GT Unit Managers and Chief Investment Officer for Pan-Europe. He joined M&G in September 1998, as a Director of M&G Investment Management. In June 1999 he was appointed as Head of Global Equities at M&G. He left M&G in April 2000 to co-found Lindsell Train Limited. He is investment adviser to the Worshipful Company of Saddlers.

#### **Portfolio Manager Profile**

Portfolio management services are provided by Lindsell Train Limited (Lindsell Train). Lindsell Train was formed in December 2000. However the principals, Michael Lindsell and Nick Train had worked together at GT Management from 1992 through to GT's takeover by INVESCO in 1998. Both Michael Lindsell and Nick Train went on to fulfill senior roles at INVESCO and M&G PLC respectively, where they continued to develop an in depth knowledge of investment processes and the world's stock markets. Their shared investment philosophy is invest in durable, cash generative businesses that are under-priced on their valuation analysis. They believe businesses are rare and are under-valued by most other investors most of the time. They choosing apply this approach by choosing a concentrated portfolio of approximately 30 stocks with the intention of holding them for the medium to long term. Lindsell Train is authorised and regulated by the Financial Conduct Authority.

## **Investment Policy**

The Company has a concentrated portfolio of up to 30 stocks with a low turnover, and aims to provide shareholders with a total return in excess of that of the FTSE All-Share Index. The Portfolio Manager uses a bottom-up stock picking approach and looks to invest in a universe of excellent listed companies that appear mostly undervalued. Up to 20% of the portfolio, at the time of acquisition, can be invested in quoted companies outside the UK. The Company's policy is to invest no more than 15% of its gross assets in other listed investment companies (including listed investment trusts).

# Discount/ Premium Control Mechanism

The Directors have adopted an active discount management policy to establish and support an improved rating in the Company's shares through the use of share buybacks, with a view to limiting the discount to NAV per share at which the shares trade to no more than 5%. Shares bought back may be held in treasury for reissue at later dates at no more than the discount at which they were purchased, and in any event at a discount no greater than 5% to the prevailing net asset value per share. In order to stop the share price trading at a significant premium to the NAV per share, the Company has the ability to issue new shares at a 0.7% premium to the higher of the cum or ex income NAV per share.

## Ten Largest Holdings as at 30 April 2019 (% of total investments)

Name	Sector	Total
Diageo	Consumer Goods	10.1
Unilever	Consumer Goods	10.1
RELX	Consumer Services	10.0
Hargreaves Lansdown	Financials	8.7
Mondelez Int.	Consumer Goods	8.4
London Stock Exchange	Financials	8.0
Schroders	Financials	7.8
Burberry Group	Consumer Goods	7.5
Sage Group	Technology	6.2
Heineken	Consumer Goods	5.5
Total		82.3

#### Sector Breakdown as at 30 April 2019 (%)

Consumer Goods Financials 27.5 Consumer Services 19.2 Technology 6.2

Total 100.0

# Discrete Performance - Calendar Years (%)

Percentage Growth 12 Month Return	2014	2015	2016	2017	2018	YTD
NAV	6.9	11.6	12.5	21.7	-0.8	17.7
Share Price	5.9	12.4	12.6	21.5	-0.9	17.6
Index	1.2	1.0	16.8	13.1	-9.5	12.4

# **Standardised Discrete Performance (%)**

Percentage Growth 12 Month Return	Apr 14- Apr 15	Apr 15- Apr 16	Apr 16- Apr 17	Apr 17- Apr 18	Apr 18- Apr 19
NAV	18.8	2.4	21.7	12.5	16.3
Share Price	19.6	2.2	22.1	11.1	17.1
Index	7.5	-5.7	20.1	8.2	2.6

Past performance is not a guide to future performance. The value of investments and the income from them may fall as well as rise and is not guaranteed; an investor may receive back less than the original amount invested.

#### **Risk Warnings**

This document is for information purposes only and does not constitute an offer or invitation to purchase shares in the Company and has not been prepared in connection with any such offer or invitation. Before investing in the Company, or any other investment product, you should satisfy yourself as to its suitability and the risks involved, and you may wish to consult a financial adviser.

Any return you receive depends on future market performance and is uncertain. The Company does not seek any protection from future market performance so you could lose some or all of your investment. Shares of the Company are bought and sold on the London Stock Exchange (LSE). The price you pay or receive, like other listed shares, is determined by supply and demand and may be at a discount or premium to the underlying net asset value of the Company. Usually, at any given time, the price you pay for a share will be higher than the price you could sell it. For further information on the principal risks the Company is exposed to please refer to the Company's Annual Report or Investor Disclosure Document available at www.finsburygt.com.

The Company can borrow to purchase investments, this could potentially magnify any losses or gains made by the Company.

#### **Important Information**

Finsbury Growth & Income Trust PLC (the Company) is a public limited company whose shares are premium listed on the LSE and is registered with HMRC as an investment trust.

The Company has an indeterminate life.

This financial promotion is issued by Frostrow Capital LLP which is authorised and regulated by the Financial Conduct Authority ("FCA").

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Fast Facts	As at 30 April 2019
Launch Date	1926
AIC Sector	UK Equity Income
Date of Appointment	of Lindsell Train December 2000
Annual Management	t Fee (payable by the company) †
Ongoing charges*	0.7%
Year / interim end	20 Cantamban
	30 September/
	30 September/ 31 March

## **Trust Characteristics**

Foot Foots

22
£1,666.7m
£1,674.5m
16.1p
1.8%
1.7%
Gross 101.7%
Commitment 102.9%
877.00
872.90
0.5%

#### Codes

Sedol	0781606
ISIN	GB0007816068

Legal Entity Identifier (LEI)

213800NN47KX2LG1GQ40

of 25p

Global Intermediary Identification Number (GIIN) QH4BH0.99999.SL.826

Bloomberg	FGT LN
EPIC	FGT

\*Calculated at the financial year end, includes management

\*\*2nd Interim paid 9 Nov 18: (Year ended Sep 18) 8.1p
1st Interim payable 16 May 19: (Year ended Sep 19) 8.0p
\*\*\*The Board has set the leverage limit for both the Gross

and the Commitment basis at 125% of the Company's Net Asset Value.

†Lindsell Train - 0.45% of the market capitalisation of the company that is equal to or less than £1billion, 0.405% in excess of £1 billion.

Frostrow - 0.15% of the market capitalisation of the company that is equal to or less than £1billion, 0.135% in excess of £1 billion.

## **How to Contact Us**

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Source: Morningstar.
\* Index source: FTSE International Limited ("FTSE") © FTSE 2019