

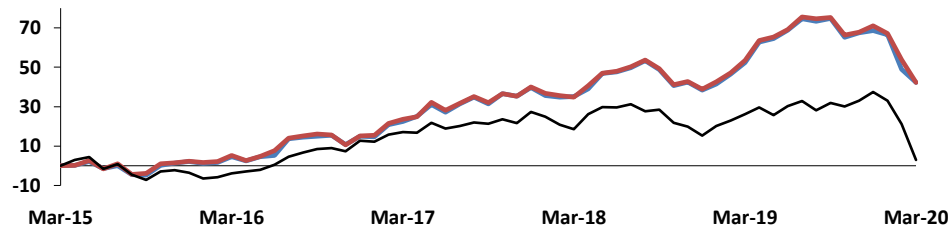


Investment Objective and Benchmark Index

Finsbury Growth & Income Trust PLC invests principally in the securities of UK listed companies with the objective of achieving capital and income growth and providing a total return in excess of that of its benchmark, the FTSE All-Share Index (net dividends reinvested).

Five Years Performance (%)

Past performance is not a guide to future performance. The value of investments and the income from them may fall as well as arise and is not guaranteed; An investor may receive back less than the original amount invested.



Net Asset Value per share (total return) +42.3%

Share Price (total return) +42.4%

Benchmark: FTSE All-Share Index (net dividends reinvested) +2.9%

Source: Morningstar

Commentary

In March, the NAV was down 7.5% on a total return basis and the share price was down 4.4%, on a total return basis, while the index was down 15.1%.

Your Company remains fully invested, but with very modest gearing, currently 1.1%. We have no appetite to take extra risk with the balance sheet. But being fully invested means the portfolio will participate in any eventual rally and recovery. A lesson from previous episodes of stock market panic is that it is impossible to identify the bottom and almost as difficult to get money invested after the market has turned – because prices rally so quickly. Although whether this panic will play out like previous ones is unknowable.

We note the relative resilience of the NAV performance through to the end of March. I can assure you we take little pleasure from this and are in no way complacent about likely future challenges for the companies that make up your portfolio. There will be unexpected challenges for sure. One of our stock brokers entitled a research note I read this week – “Robust But Not Impervious”. And robust but not impervious sums up how I see your portfolio.

Lindsell Train Limited's investment approach is based on the identification of excellent companies. That approach has certainly helped our relative performance through these first weeks of the crisis. And, in truth, we are hopeful that the portfolio in aggregate really does comprise the sorts of company that will get through to the other side of all this. Mike Lindsell and I have always thought that other investors underestimate the value of “survivability” in a company. For us it is the start point in our investment process. Is this business still going to be around in 10 years' time?

So, it is not an accident that c27% of your portfolio by value comprises companies with net cash on their balance sheets, including all three asset management franchises – Hargreaves Lansdown, Rathbones and Schroders. We have always been attracted to companies with conservative balance sheets and even better those with positive cash balances.

We have big holdings in companies with regular, subscription-type revenues; including the asset managers. RELX, Sage and important parts of the LSE all benefit from being able to charge their customers at regular intervals for continuing services that by and large those customers need to stay in business. This is also true for parts of Daily Mail and Euromoney – and this pair also both have net cash balance sheets. Nearly 50% of the portfolio is today invested in companies of this type.

Contrast such business models with those whose sales have effectively been suspended in the current crisis - like shops on empty high streets or airlines. Your portfolio has little exposure to companies facing disruption of this magnitude. However, I must point to the holdings we have in two football clubs, tiny (0.2%) in Celtic, but a c1.75% holding in Manchester United. Of course competitions have been suspended. Who knows for how long? We also have two holdings in those London pub companies, Fullers and Youngs – comprising together just 0.8% of the portfolio. Their pubs are empty this evening.

Then the rest of your portfolio is made up of companies that own beloved or essential consumer brands. AG Barr (IRN-BRU), Burberry, Diageo, Fever-Tree, Heineken, Mondelez (Cadbury, Oreos), PZ Cossons (Carex), Remy Cointreau and Unilever. These amount to another 48% of the portfolio. Some of these proved to be very resilient share prices in March. And this is not surprising. Pubs and bars may be shut, but as the world hunkers down to isolation beer and gin offer solace (always only in moderation). And it is said that consumption of chocolate actually increases during economic downturns, as people turn to comfort treats. At the same time we feel it is important to maintain the size of the holdings in the luxury product companies, like Burberry or Remy, where current sales are declining and share prices have been weak. This is in part because we believe these companies have “survivability” – Burberry has net cash (if one excludes lease liabilities) and Remy low debt. More important, though, we expect a burst of hedonism on the other side of the virus, as the world and especially the young celebrate deliverance. That will be some party. I look forward to downing several bottles of Louis XIII with you all. And I might even buy myself a Burberry trench.

Biography

Nick Train began his career as an Investment Manager at GT Management in 1981, having graduated from Queen's College, Oxford with a second class honors in Modern History (1977-1980). He left GT in June 1998, after 17 years, on its acquisition by INVESCO. At his resignation he was a Director of GT Management (London), Investment Director of GT Unit Managers and Chief Investment Officer for Pan-Europe. He joined M&G in September 1998, as a Director of M&G Investment Management. In June 1999 he was appointed as Head of Global Equities at M&G. He left M&G in April 2000 to co-found Lindsell Train Limited. He is investment adviser to the Worshipful Company of Saddlers.

Portfolio Manager Profile

Portfolio management services are provided by Lindsell Train Limited (Lindsell Train). Lindsell Train was formed in December 2000. However the principals, Michael Lindsell and Nick Train had worked together at GT Management from 1992 through to GT's takeover by INVESCO in 1998. Both Michael Lindsell and Nick Train went on to fulfill senior roles at INVESCO and M&G PLC respectively, where they continued to develop an in depth knowledge of investment processes and the world's stock markets. Their shared investment philosophy is to invest in durable, cash generative businesses that are under-priced on their valuation analysis. They believe such businesses are rare and are under-valued by most other investors most of the time. They apply this approach by choosing a concentrated portfolio of approximately 30 stocks with the intention of holding them for the medium to long term. Lindsell Train is authorised and regulated by the Financial Conduct Authority.

Investment Policy

The Company has a concentrated portfolio of up to 30 stocks with a low turnover, and aims to provide shareholders with a total return in excess of that of the FTSE All-Share Index. The Portfolio Manager uses a bottom-up stock picking approach and looks to invest in a universe of excellent listed companies that appear mostly undervalued. Up to 20% of the portfolio, at the time of acquisition, can be invested in quoted companies outside the UK. The Company's policy is to invest no more than 15% of its gross assets in other listed investment companies (including listed investment trusts).

Discount/ Premium Control Mechanism

The Directors have adopted an active discount management policy to establish and support an improved rating in the Company's shares through the use of share buybacks, with a view to limiting the discount to NAV per share at which the shares trade to no more than 5%. Shares bought back may be held in treasury for reissue at later dates at no more than the discount at which they were purchased, and in any event at a discount no greater than 5% to the prevailing NAV per share. In order to stop the share price trading at a significant premium to the NAV per share, the Company has the ability to issue new shares at a 0.7% premium to the higher of the cum or ex income NAV per share.

Finsbury Growth & Income Trust PLC conducts its affairs so that its shares can be recommended by independent financial advisers ("IFAs") to retail private investors. The shares are excluded from the Financial Conduct Authority's ("FCA's") restrictions which apply to non-mainstream investment products because they are shares in a UK-listed investment trust.

Ten Largest Holdings as at 31 March 2020 (% of total investments)

Name	Sector	Total
London Stock Exchange	Financials	12.3
RELX	Consumer Services	10.7
Diageo	Consumer Goods	10.2
Unilever	Consumer Goods	10.2
Mondelez Int.	Consumer Goods	9.5
Schroders	Financials	7.3
Hargreaves Lansdown	Financials	6.3
Burberry Group	Consumer Goods	6.2
Sage Group	Technology	6.0
Heineken	Consumer Goods	5.0
Total		83.7

Sector Breakdown as at 31 March 2020 (%)

Consumer Goods	47.2
Financials	28.0
Consumer Services	18.8
Technology	6.0
Total	100.0

Discrete Performance – Calendar Years (%)

Percentage Growth	2015	2016	2017	2018	2019	YTD
NAV	11.6	12.5	21.7	-0.8	23.1	-16.8
Share Price	12.4	12.6	21.5	-0.9	21.8	-15.6
Benchmark	1.0	16.8	13.1	-9.5	19.2	-25.1

Standardised Discrete Performance (%)

Percentage Growth 12 Month Return	Mar 15- Mar 16	Mar 16- Mar 17	Mar 17- Mar 18	Mar 18- Mar 19	Mar 19- Mar 20
NAV	5.2	17.5	9.0	13.9	-7.3
Share Price	4.6	17.0	10.4	12.7	-6.6
Index	-3.9	22.0	1.3	6.4	-18.5

Source: Morningstar.

* Index source: FTSE International Limited ("FTSE") © FTSE 2020

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Risk Warnings

This document is for information purposes only and does not constitute an offer or invitation to purchase shares in the Company and has not been prepared in connection with any such offer or invitation. Before investing in the Company, or any other investment product, you should satisfy yourself as to its suitability and the risks involved, and you may wish to consult a financial adviser.

Any return you receive depends on future market performance and is uncertain. The Company does not seek any protection from future market performance so you could lose some or all of your investment. Shares of the Company are bought and sold on the London Stock Exchange (LSE). The price you pay or receive, like other listed shares, is determined by supply and demand and may be at a discount or premium to the underlying net asset value per share of the Company. Usually, at any given time, the price you pay for a share will be higher than the price you could sell it. For further information on the principal risks the Company is exposed to please refer to the Company's Annual Report or Investor Disclosure Document available at www.finsburygt.com.

The Company can borrow to purchase investments, this could potentially magnify any losses or gains made by the Company.

Important Information

Finsbury Growth & Income Trust PLC is a public limited company whose shares are premium listed on the LSE and is registered with HMRC as an investment trust.

The Company has an indeterminate life.

This financial promotion is issued by Frostrow Capital LLP which is authorised and regulated by the Financial Conduct Authority ("FCA").

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Fast Facts

As at 31 March 2020

Launch Date	1926
AIC Sector	UK Equity Income
Date of Appointment of Lindsell Train	December 2000
Annual Management Fee	(payable by the company) †
Ongoing charges*	0.7%
Year / interim end	30 September/ 31 March
Capital Structure	211,146,303 Ordinary shares of 25p
Trust Characteristics	
Number of Holdings	24
Net Assets (£m)	£1,589.2m
Market Capitalisation (£m)	£1,604.7m
Dividend Per Share**	16.6p
Current Net Yield	2.2%
Gearing	1.1%
Leverage***	Gross 101.1% Commitment 101.9%
Share Price (p)	760.00
NAV (p) (cum income)	752.66
Premium / (Discount) to NAV (p)	0.98%
Codes	
Sedol	0781606
ISIN	GB0007816068
Legal Entity Identifier (LEI)	213800NN4ZKX2LG1GQ40
Global Intermediary Identification Number (GIIN)	QH4BH0.99999.SL.826
Bloomberg	FGT LN
EPIC	FGT

*Calculated at the financial year end, includes management fees and all other operating expenses.

**2nd Interim payable 8 Nov 19 :(Year ended Sep 19) 8.6p
1st Interim payable 15 May 20 :(Year ended Sep 20) 8.0p

***The Board has set the leverage limit for both the Gross and the Commitment basis at 125% of the Company's Net Asset Value.

†Lindsell Train – 0.45% pa of the Company's adjusted market capitalisation up to a value of £1 billion, such fee reducing to 0.405% pa of the Company's adjusted market capitalisation in excess of £1 billion up to a value of £2 billion, such fee reducing to 0.36% pa of the Company's adjusted market capitalisation in excess of £2 billion.

Frostrow – 0.15% pa of the Company's adjusted market capitalisation up to a value of £1 billion, such fee reducing to 0.135% pa of the Company's adjusted market capitalisation in excess of £1 billion up to a value of £2 billion, such fee reducing to 0.12% pa of the Company's adjusted market capitalisation in excess of £2 billion.

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