

Finsbury Growth & Income Trust PLC

Portfolio Manager
Nick Train

Nick Train



Fund Information as at 31 August 2018

www.finsburygt.com

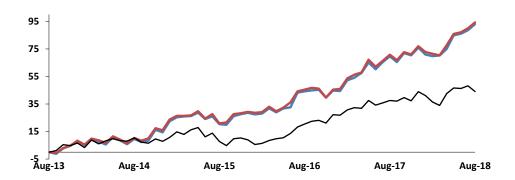
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Investment Objective and Benchmark Index

Finsbury Growth & Income Trust PLC invests principally in the securities of UK listed companies with the objective of achieving capital and income growth and providing a total return in excess of that of its benchmark, the FTSE All-Share Index (net dividends reinvested).

Five Years Performance (%)

Past performance is not a guide to future performance. The value of investments and the income from them may fall as well as arise and is not guaranteed; An investor may receive back less than the original amount invested.



Net Asset Value per share (total return) +94.3%

Share Price (total return) +93.1%

Benchmark: FTSE All-Share Index (net dividends reinvested) +44.1%

Source: Morningstar

Commentary

In August, the NÁV was up 2.2% on a total return basis, the share price was up 2.4% on a total return basis, while the index was down 2.8%.

Nearly 75% of the portfolio by value has reported results over the last two months.

Below are some random facts or quotes garnered from holiday or recent reading.

As to stock markets – don't ask me, or not until I'm quite recovered from beach-mode. All I'd note is that sports and entertainment assets remain in a bull market. In your portfolio Celtic and Manchester United were up 22% and 27% respectively just in August; while in LT's global fund Juventus was up 40% and World Wrestling Entertainment up another 10%. That which attracts eyeballs to screens is going up in value.

"The great lesson in microeconomics is to discriminate between when technology is going to help you and when it's going to kill you. And most people do not get this straight in their heads." Charlie Munger

The Smoot-Hawley Tariff Act of 1930 imposed tariffs on 20,000 imported goods. Trading partners responded, and US exports fell 61% between 1929-1933. The Act was repealed in 1934, but with the damage done...

1957-2003 the S&P constituents with the lowest Capex/Sales ratios returned 14.78%pa. Those with the highest returned 9.55%, while the S&P itself did 11.18%. Low capital intensity was good; the best returns have mostly been to those with the most Intellectual Property.

"The terminal value that underpins the much-worshipped DCF methodology is little more than a rough guess multiplied by a wild estimate." And "Being ahead of your time is not a legitimate justification, but an embarrassing admission." Jonathon Knee, Class Clowns

Renowned early C20th trader Jesse Livermore suffered from – "the great, illusory dream of gamblers everywhere: to impose form and coherence on chance itself."

But a quote from Jesse Livermore himself: "It was never my thinking that made big money for me; it was always sitting. Got that? My sitting tight. It is no trick at all to be right on the market. Men who can be both right and sit tight are uncommon. I found it one of the hardest things to learn."

In September 1929 193 companies announced increased dividends, versus 135 in September 1928. There was no warning of the Crash. Things looked rosy.

"Don't tell me what you think; just tell me what's in your portfolio." Taleb. Skin in the Game. A smart client asked me the same recently – don't give me your views on the market; are you buying or selling it on your own account? Answer – still buying it.

Michele Ferrero was a devout Catholic and named and designed his iconic Ferrero Rocher chocolates after the rocky grotto of the Madonna of Lourdes.

"Fish and visitors stink in three days...Three may keep a secret if two of them are dead...He's a fool who makes his doctor his heir...Search others for their virtues, thyself for thy vices...The most exquisite folly is made of wisdom spun too fine...Love your enemies for they will tell you your faults...There's more old drunkards than old doctors." Poor Richard's Almanack, of course.

Biography

Nick Train began his career as an Investment Manager at GT Management in 1981, having graduated from Queen's College, Oxford with a second class honors in Modern History (1977-1980). He left GT in June 1998, after 17 years, on its acquisition by INVESCO. At his resignation he was a Director of GT Management (London), Investment Director of GT Unit Managers and Chief Investment Officer for Pan-Europe. He joined M&G in September 1998, as a Director of M&G Investment Management. In June 1999 he was appointed as Head of Global Equities at M&G. He left M&G in April 2000 to co-found Lindsell Train Limited. He is investment adviser to the Worshipful Company of Saddlers.

Portfolio Manager Profile

Portfolio management services are provided by Lindsell Train Limited (Lindsell Train). Lindsell Train was formed in December 2000. However the principals, Michael Lindsell and Nick Train had worked together at GT Management from 1992 through to GT's takeover by INVESCO in 1998. Both Michael Lindsell and Nick Train went on to fulfill senior roles at INVESCO and M&G PLC respectively, where they continued to develop an in depth knowledge of investment processes and the world's stock markets. Their shared investment philosophy is invest in durable, cash generative businesses that are under-priced on their valuation analysis. They believe such businesses are rare and are under-valued by most other investors most of the time. They apply this approach by choosing a concentrated portfolio of approximately 30 stocks with the intention of holding them for the medium to long term. Lindsell Train is authorised and regulated by the Financial Conduct Authority.

Investment Policy

The Company has a concentrated portfolio of up to 30 stocks with a low turnover, and aims to provide shareholders with a total return in excess of that of the FTSE All-Share Index. The Portfolio Manager uses a bottom-up stock picking approach and looks to invest in a universe of excellent listed companies that appear mostly undervalued. Up to 20% of the portfolio, at the time of acquisition, can be invested in quoted companies worldwide. The Company's policy is to invest no more than 15% of its gross assets in other listed investment companies (including listed investment trusts).

Discount/ Premium Control Mechanism

The Directors have adopted an active discount management policy to establish and support an improved rating in the Company's shares through the use of share buybacks, with a view to limiting the discount to NAV per share at which the shares trade to no more than 5%. Shares bought back may be held in treasury for reissue at later dates at no more than the discount at which they were purchased, and in any event at a discount no greater than 5% to the prevailing net asset value per share. In order to stop the share price trading at a significant premium to the NAV per share, the Company has the ability to issue new shares at a 0.7% premium to the cum income NAV per share.

Ten Largest Holdings as at 31 August 2018 (% of total investments)

Name	Sector	Total
RELX	Consumer Services	9.9
Diageo	Consumer Goods	9.7
Unilever	Consumer Goods	9.7
Hargreaves Lansdown	Financials	8.9
London Stock Exchange	Financials	8.6
Burberry Group	Consumer Goods	7.9
Mondelez Int.	Consumer Goods	7.5
Schroders	Financials	6.7
Heineken	Consumer Goods	5.7
Sage Group	Technology	4.8
Total		79.4

Sector Breakdown as at 31 August 2018 (%)

Consumer Goods 46.3 Financials 27.4 Consumer Services 21.5 Technology 4.8

Total 100.0

Discrete Performance - Calendar Years (%)

Percentage Growth 12 Month Return	2013	2014	2015	2016	2017	YTD
NAV	34.9	6.9	11.6	12.5	21.7	9.7
Share Price	35.1	5.9	12.4	12.6	21.5	9.8
Index	20.8	1.2	1.0	16.8	13.1	0.2

Standardised Discrete Performance (%)

Percentage Growth 12 Month Return	Aug 13- Aug 14	Aug 14- Aug 15	Aug 15- Aug 16	Aug 16- Aug 17	Aug 17- Aug 18
NAV	10.3	9.6	20.4	17.4	13.8
Share Price	9.6	9.8	19.9	17.7	13.8
Index	10.3	-2.3	11.7	14.3	4.7

Past performance is not a guide to future performance. The value of investments and the income from them may fall as well as rise and is not guaranteed; an investor may receive back less than the original amount invested.

Risk Warnings

This document is for information purposes only and does not constitute an offer or invitation to purchase shares in the Company and has not been prepared in connection with any such offer or invitation. Before investing in the Company, or any other investment product, you should satisfy yourself as to its suitability and the risks involved, and you may wish to consult a financial adviser.

Any return you receive depends on future market performance and is uncertain. The Company does not seek any protection from future market performance so you could lose some or all of your investment. Shares of the Company are bought and sold on the London Stock Exchange (LSE). The price you pay or receive, like other listed shares, is determined by supply and demand and may be at a discount or premium to the underlying net asset value of the Company. Usually, at any given time, the price you pay for a share will be higher than the price you could sell it. For further information on the principal risks the Company is exposed to please refer to the Company's Annual Report or Investor Disclosure Document available at www.finsburygt.com.

The Company can borrow to purchase investments, this could potentially magnify any losses or gains made by the Company.

Important Information

Finsbury Growth & Income Trust PLC (the Company) is a public limited company whose shares are premium listed on the LSE and is registered with HMRC as an investment trust.

The Company has an indeterminate life.

This financial promotion is issued by Frostrow Capital LLP which is authorised and regulated by the Financial Conduct Authority ("FCA").

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Fast Facts	As at 31 August 2018
Launch Date	1926
AIC Sector	UK Equity Income
Date of Appointment of	Lindsell Train December 2000
Annual Management F	ee (payable by the company) †
Ongoing charges*	0.7%

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Year / interim end	30 September/
	31 March
Capital Structure	172,101,712 Ordinary shares
	of 25p

Trust Characteristics

Number of Holdings	24
Net Assets (£m)	£1,440.1m
Market Capitalisation	
(£m)	£1,450.8m
Dividend Per Share**	14.6p
Current Net Yield	1.7%
Gearing (AIC basis)	0.4%
Leverage***	
Gross & Commitment	100.4%
Share Price (p)	843.00
NAV (p) (cum income)	836.79
Premium / (Discount) to NAV (p)	0.7%

Codes

0781606
GB0007816068
213800NN4ZKX2LG1GQ40
FGT LN
FGT

*Calculated at the financial year end, includes management fees and all other operating expenses.
**2nd Interim paid 10 Nov 17 :(Year ended Sep 17) 7.4p

1st Interim payable 17 May 18 :(Year ended Sep 18) 7.2p ***The Board has set the leverage limit for both the Gross and the Commitment basis at 125% of the Company's Net

†Lindsell Train - 0.45% of the market capitalisation of the company that is equal to or less than £1billion, 0.405% in excess of £1 billion.

Frostrow – 0.15% of the market capitalisation of the

company that is equal to or less than £1billion, 0.135% in excess of £1 billion

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Source: Morningstar.
* Index source: FTSE International Limited ("FTSE") © FTSE 2018